

#### **CAPITAL**

# Corporate Licensing Acquisition Process and Alliance Management



Ofir Goldberger, PhD
Senior Director
Business Development
Instill Bio



Elina Lavit
Vice President of
Business Development
OncoNano Medicine, Inc.



Satinder Rawat, PhD, MBA
Vice President, Alliance
Management
Taysha Gene Therapies



Catherine Truitt, PhD
Senior Director, External Innovatior
and Corporate Strategy
Alcon

Join BioNTX at the 2022 iC<sup>3</sup> Life Science Summit and learn how to find the right individuals within potential partnering organizations, the negotiation process and tips on how to maintain good alliance relationships to ensure success.

## Market Assessment Strategies and Product Launch



Arthur Clapp CEO Nuvothera



Lee Ding, PharmD

Senior Director,

Field HEOR

BeiGene



Rich Riddle
Senior Director,
Neurology Marketing
Reata Pharmaceuticals



Yana Volman
Senior Vice President, Market Access
Strategy and Communications
COEUS Consulting Group

This session will provide real-world perspectives on best practices in market assessment & development market access strategies and preparations for launch.

#### **COLLABORATION**

**BioNTX Facilities Committee Presents:** 

# The Nuance of Life Science Facilities - How Does it Impact Your Science?



Grant Carter, MSOL President Carter, Inc.



Sam Johnson, CFA Senior Vice President Montgomery Street Partners



Isabel Mandujano, LEED AP BD+C
Director of Laboratory Planning
LPA Design Studios



Gary Roden
PartnerVice President of Design
Build Business Development
TDIndustries, Inc.



**Tim Tench, MBA**Vice President,
Business Unit Leader, Life Sciences
MAPP, LLC

Life Science is an emerging industry in our region. While it has all the ideal qualities of a Life Science ecosystem, we are lacking existing space to meet the unique needs of Life Science tenants. What are some of the best practices and innovative approaches to consider as we build out the physical space for our Life Science ecosystem? Where does a company even start when considering their workplace?

How can your facility impact your science?

### If You Build It, They Will Stay



Ethan Garner, CCIM
Managing Director,
Healthcare & Life Sciences
Jones Lang LaSalle



Sam Johnson, CFA
Senior Vice President
Montgomery Street Partners



Scott McNallan, AIA
Director of Architectural Design
CRB



Lynne Meers
Director of
Business Development
CRB

Join BioNTX at the 2022 iC<sup>3</sup> Life Science Summit to learn more about developing a growing life science ecosystem from idea inception to manufacturing and delivery.

#### **COMMERCIALIZATION**

Impact of Innovation on Clinical Trials, Accelerating Patient Outcomes



Melissa Acosta, PhD
Director, Office of Clinical Research
JPS Health Network



Jeffrey Allard, PhD
Founder & President
Lakeside Life Sciences, LLC



Russell Bromley
Director of Operations | Principal
AyuVis Research, Inc. | TRAC Consulting



Pamela Nelson, PhD, RN
President & CEO
Bracane Company



R'Kes Starling, RPh, MBA
President & CEO
Reveles Clinical Services



**Kay Tieman**VP Business Development & Marketing
Lakeside Life Sciences, LLC

Clinical research sponsors, study sites and service providers continue to be faced with challenges such as retention of study participants, a lack of diversity within participant populations, compliance with regulatory requirements, and collecting and managing data. And most importantly, maintaining trust with patients.

Our panel of providers, sponsors, and CROs will contemplate how innovation and technology can be deployed to address the trend in challenges.

### Rising Stars Presentations

AXCESS















Rising Stars are the next generation leaders tackling the biggest challenges in healthcare and life sciences exhibiting recent noteworthy achievements. Listen to these North Texas based companies in the life science and healthcare innovation industry who are making a big impact in the community.

### All this and much more!

See all of the 2022 iC3 Life Science Summit Sessions

Thank you 2022 iC3 Summit Sponsors!





















































**INNOVATES** 

















UTSouthwestern Medical Center











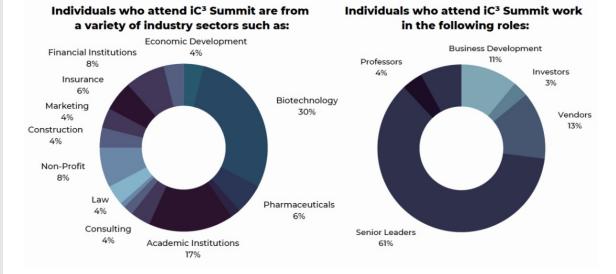




Contact us if you are interested in sponsoring!

BioNTX cannot wait to see You at the 2022 iC<sup>3</sup> Life Science Summit

Who will be at the iC3 Life Science Summit?



An estimated 200 - 400 attendees visit the iC<sup>3</sup> Summit annually to listen to innovative leaders in our industry exchange ideas, insights, trends and stories while building business connections.

Visit our iC<sup>3</sup> Life Science Summit website

#### September 19, 2022

http://www.BioNTX.org | 5000 Riverside Drive, Building 6, Suite 100E, Irving, TX 75039

Unsubscribe kotto@biontx.org

Update Profile |Constant Contact Data Notice

Sent bykotto@biontx.org